

MLS of Greater Cincinnati
Detailed Monthly Update - 2/24/2021

	2020 Jan	2020 Feb	2020 Mar	2020 Apr	2020 May	2020 June	2020 July	2020 Aug	2020 Sept	2020 Oct	2020 Nov	2020 Dec	2021 Jan	Prev Yr/Mo Variance 21-20	2021 Total/Avg YTD	YTD Variance 21-20
Membership:																
Offices	702	705	711	705	699	698	705	707	711	714	709	718	719	2.42%	719	2.42%
Licensees	6,039	5,978	6,025	6,055	5,998	5,995	6,068	6,126	6,223	6,242	6,237	6,304	6,333	4.87%	6,333	4.87%
Appraisers (Included)	238	237	236	235	233	235	235	239	239	240	240	240	241	1.26%	241	1.26%
Active Inventory	5,507	5,249	5,340	5,225	5,025	4,548	4,442	4,383	4,437	4,423	4,175	3,626	3,254	-40.91%	3,254	-40.91%
Residential	3,107	2,858	3,036	2,963	2,796	2,474	2,416	2,409	2,506	2,515	2,325	2,001	1,605	-48.34%	1,605	-48.34%
Multi-Fam. & Apts.	148	134	163	153	151	156	142	175	173	170	147	106	106	-28.38%	106	-28.38%
Commercial & Indus.	524	515	514	503	493	476	479	467	457	461	462	408	426	-18.70%	426	-18.70%
Land & Lots	1,728	1,742	1,627	1,606	1,585	1,442	1,405	1,332	1,301	1,277	1,241	1,111	1,117	-35.36%	1,117	-35.36%
Lease / Rental	196	153	148	141	108	129	121	120	118	145	165	143	150	-23.47%	150	-23.47%
New Listings (Total)	2,503	2,637	3,114	2,670	3,200	3,440	3,535	3,286	3,295	3,397	2,355	1,815	2,253	-9.99%	2,253	-9.99%
New Listings (SF&C)	2,101	2,291	2,743	2,355	2,861	3,075	3,150	2,902	2,873	2,986	2,063	1,579	1,881	-10.47%	1,881	-10.47%
Lender Involved	5.19%	5.15%	4.70%	3.91%	2.83%	2.34%	2.35%	1.86%	3.24%	4.15%	2.76%	2.53%	2.18%	-57.99%	0	-57.99%
Expirations	337	239	325	278	227	316	241	272	257	235	201	482	199	-40.95%	199	-40.95%
Cancelled (SF&C)	331	268	278	337	304	341	307	293	351	337	264	227	233	-29.61%	233	-29.61%
New Pending Sales																
New (SF & C)	2018	2201	2354	2190	2850	3067	3023	2892	2640	2608	2069	1716	2064	2.28%	2,064	2.28%
Lender Involved	5.40%	5.68%	4.42%	4.61%	3.33%	3.06%	2.94%	2.46%	2.31%	3.37%	2.95%	2.45%	2.57%	-52.46%	0	-52.46%
New (Monthly) - Total	2210	2495	2574	2391	3093	3377	3330	3171	2954	2904	2,316	1943	2,327	5.29%	2,327	5.29%
Total BOM (in Month)	454	439	667	558	650	635	691	604	629	575	530	441	423	-6.83%	423	-6.83%
Total Waiting To Close	2960	3524	3590	3726	4425	4859	4803	4551	4405	3905	3,684	2987	3,505	18.41%	3,505	18.41%
Closings:																
Total Sold Properties	1,515	1,751	2,165	2,077	2,141	2,730	3,109	2,986	2,852	2,798	2,420	2,507	1,728	14.06%	1,728	14.06%
\$ Volume (000's)	\$326,547	\$371,504	\$491,665	\$478,629	\$499,854	\$669,869	\$791,678	\$749,643	\$706,684	\$708,246	\$586,580	\$626,844	\$408,461	25.08%	408,461	25.08%
Average Price	\$215,543	\$212,167	\$227,097	\$230,443	\$233,468	\$245,373	\$254,641	\$251,053	\$247,785	\$253,126	\$242,389	\$250,038	\$236,378	9.67%	236,378	9.67%
Single Family	1,209	1,408	1,785	1,699	1,768	2,291	2,533	2,471	2,318	2,297	1,945	2,051	1,371	13.40%	1,371	13.40%
\$ Volume (000's)	267,402	312,476	423,728	408,485	434,261	600,111	695,669	663,386	610,902	609,888	\$506,080	540,562	\$342,883	28.23%	342,883	28.23%
Avg. DOM	41	41	36	27	25	23	24	21	17	19	17	18	21	-48.78%	21	-48.78%
Avg. CDOM	53	51	47	34	32	29	30	28	22	23	26	27	31	-41.51%	31	-41.51%
Avg. Price	\$221,176	\$221,929	\$237,383	\$240,427	\$245,623	\$261,943	\$274,642	\$268,469	\$263,547	\$265,515	\$260,195	\$263,560	\$250,097	13.08%	250,097	13.08%
Median Price	178,000	182,000	200,000	199,000	212,000	220,000	230,000	234,000	224,900	220,000	\$225,000	\$220,000	210,000	17.98%	210,000	17.98%
Condominiums	154	180	220	232	202	251	314	296	283	277	232	230	170	10.39%	170	10.39%
\$ Volume (000's)	\$31,388	\$30,882	\$40,778	\$43,655	\$37,193	\$45,977	\$58,139	\$51,817	\$53,292	\$51,818	\$42,075	\$42,440	\$31,314	-0.24%	31,314	-0.24%
Avg. DOM	53	40	24	26	35	27	27	23	22	19	20	24	23	-56.60%	23	-56.60%
Avg. CDOM	58	52	30	30	40	31	37	26	28	24	25	28	56	-3.45%	56	-3.45%
Avg. Price	\$203,818	\$171,567	\$185,355	\$188,168	\$184,124	\$183,175	\$185,156	\$175,057	\$188,311	\$187,069	\$181,358	\$184,522	\$184,200	-9.63%	184,200	-9.63%
Median Price	\$164,234	\$142,250	\$156,500	\$150,500	\$153,700	\$154,000	\$168,500	\$144,900	\$155,000	\$150,000	\$155,500	\$161,050	\$153,950	-6.26%	153,950	-6.26%
SFC Lender Inv Sales	6.24%	5.67%	4.49%	4.45%	4.06%	3.82%	2.67%	2.93%	2.50%	2.41%	2.25%	3.20%	2.92%	-53.17%	0	-53.17%
Multi-Family (2-4)	53	54	56	47	67	57	66	65	77	74	99	76	68	28.30%	68	28.30%
\$ Volume (000's)	\$9,077	\$8,806	\$9,369	\$7,428	\$11,892	\$9,241	\$10,977	\$10,992	\$12,268	\$12,616	\$17,695	\$13,749	\$11,761	29.57%	11,761	29.57%
Apartments (5+)	5	6	10	2	6	6	6	10	7	7	7	11	7	40.00%	7	40.00%
\$ Volume (000's)	\$1,150	\$2,831	\$4,088	\$244	\$1,950	\$2,397	\$2,014	\$7,100	\$6,230	\$1,806	\$3,237	\$6,002	\$2,717	136.26%	2,717	136.26%
Commercial/Invest	19	21	19	16	14	19	23	13	35	27	20	34	27	42.11%	27	42.11%
\$ Volume (000's)	\$6,707	\$5,303	\$5,707	\$2,941	\$1,759	\$3,458	\$4,708	\$2,070	\$6,967	\$6,136	\$3,025	\$6,906	\$6,003	-10.50%	6,003	-10.50%
Farms & Acreage	7	5	5	6	9	2	16	8	8	7	5	7	8	14.29%	8	14.29%
\$ Volume (000's)	\$1,886	\$1,834	\$2,618	\$6,044	\$3,447	\$475	\$5,829	\$2,566	\$3,098	\$3,966	\$1,647	\$3,568	\$4,357	131.02%	4,357	131.02%
Construction Lots	68	77	70	75	75	104	151	123	124	109	112	98	77	13.24%	77	13.24%
\$ Volume (000's)	\$8,937	\$9,371	\$5,377	\$9,833	\$9,352	\$8,210	\$14,342	\$11,713	\$13,927	\$22,015	\$12,819	\$13,619	\$9,426	5.47%	9,426	5.47%