

MLS of Greater Cincinnati
Detailed Monthly Update - 3/23/2022

	2021 Jan	2021 Feb	2021 Mar	2021 Apr	2021 May	2021 June	2021 July	2021 Aug	2021 Sept	2021 Oct	2021 Nov	2021 Dec	2022 Jan	2022 Feb	Prev Yr/Mo Variance 22-21	2021 Total/Avg YTD	YTD Variance 22-21
Membership:																	
Offices	719	726	725	728	724	736	742	747	755	748	740	749	754	766	5.51%	760	5.19%
Licensees	6,333	6,361	6,422	6,482	6,474	6,583	6,648	6,643	6,686	6,667	6,544	6,620	6,584	6,501	2.20%	6,543	3.08%
Appraisers (Included)	241	238	238	240	239	240	240	237	238	239	240	241	246	244	2.52%	245	2.30%
Active Inventory	3,254	3,129	2,976	3,044	3,235	3,543	3,831	4,091	3,966	3,868	3,559	2,923	2,654	2,661	-14.96%	2,658	-16.73%
Residential	1,605	1,478	1,383	1,438	1,636	1,893	2,060	2,379	2,222	2,167	1,925	1,575	1,319	1,331	-9.95%	1,325	-14.04%
Multi-Fam. & Apts.	106	94	86	90	123	142	193	182	189	166	148	106	97	91	-3.19%	94	-6.00%
Commercial & Indus.	426	417	415	414	383	384	387	381	376	365	359	327	327	331	-20.62%	329	-21.95%
Land & Lots	1,117	1,123	1,069	1,080	1,072	1,098	1,148	1,107	1,138	1,139	1,095	901	911	908	-19.15%	910	-18.79%
Lease / Rental	150	145	102	92	93	91	87	114	116	134	115	113	117	96	-33.79%	107	-27.80%
New Listings (Total)	2,253	2,156	3,166	3,317	3,353	3,657	3,619	3,528	3,100	2,946	2,381	1,661	2,095	2,075	-3.76%	4,170	-5.42%
New Listings (SF&C)	1,881	1,825	2,738	2,890	2,919	3,205	3,198	3,089	2,736	2,551	2,107	1,444	1,754	1,750	-4.11%	3,504	-5.45%
Lender Involved	2.18%	3.12%	2.59%	2.73%	2.19%	1.93%	2.13%	1.88%	2.01%	2.16%	1.85%	2.29%	2.34%	2.97%	-4.86%	2.65%	0.11%
Expirations	199	154	214	138	174	161	141	185	190	166	168	403	177	125	-18.83%	151	-14.45%
Cancelled (SF&C)	233	182	192	174	202	237	265	282	340	273	262	216	172	116	-36.26%	144	-30.60%
New Pending Sales																	
New (SF & C)	2064	2015	2595	2704	2877	2812	2640	2702	2512	2528	2066	1589	1983	1758	-12.75%	1,871	-8.29%
Lender Involved	2.57%	2.78%	3.08%	2.74%	2.40%	1.67%	1.89%	2.11%	1.95%	2.33%	2.03%	2.33%	2.07%	2.33%	-16.08%	2.20%	-17.71%
New (Monthly) - Total	2,327	2,288	2,942	3,042	3,218	3,102	2,902	3,019	2,809	2,858	2,289	1,816	2,217	2,217	-3.10%	2,217	-3.92%
Total BOM (in Month)	423	374	512	461	465	557	599	607	549	529	427	396	454	351	-6.15%	403	1.00%
Total Waiting To Close	3,505	3,576	4,110	4,502	4,582	4,419	4,203	4,148	4,086	3,909	3,504	2,687	2,947	3,000	-16.11%	2,974	-16.01%
Closings:																	
Total Sold Properties	1,728	1,760	2,319	2,510	2,662	3,082	2,805	2,961	2,692	2,730	2,512	2,482	1,732	1,732	-1.59%	3,464	-0.69%
\$ Volume (000's)	\$408,461	\$426,877	\$609,056	\$685,662	\$751,632	\$904,288	\$810,333	\$844,621	\$751,109	\$752,739	\$698,930	\$672,175	\$458,299	\$479,969	12.44%	\$938,268	12.32%
Average Price	\$236,378	\$242,544	\$262,637	\$273,172	\$282,356	\$293,409	\$288,889	\$285,248	\$279,015	\$275,729	\$278,236	\$270,820	\$264,607	\$277,119	14.26%	\$264,607	10.49%
Single Family	1,371	1,400	1,856	1,975	2,104	2,520	2,299	2,457	2,176	2,205	2,057	2,006	1,346	1,375	-1.79%	2,721	-1.80%
\$ Volume (000's)	\$342,883	\$360,569	\$514,315	\$581,404	\$625,349	\$783,479	\$707,757	\$735,197	\$635,183	\$637,222	\$595,781	\$563,329	\$370,002	\$404,763	12.26%	\$774,765	10.14%
Avg. DOM	21	23	21	14	14	9	9	9	11	14	15	17	19	20	-13.04%	20	-11.36%
Avg. CDOM	31	29	27	29	27	11	11	11	13	16	18	20	23	24	-17.24%	24	-21.67%
Avg. Price	\$250,097	\$257,549	\$277,109	\$294,382	\$297,219	\$310,904	\$307,854	\$299,225	\$291,904	\$288,990	\$289,636	\$280,822	\$274,890	\$294,373	14.30%	\$274,890	8.28%
Median Price	210,000	211,807	231,250	245,000	245,250	263,000	255,000	251,100	245,950	246,000	247,000	238,750	227,750	245,000	15.67%	\$236,375	12.08%
Condominiums	170	182	245	260	265	301	271	263	270	277	201	225	181	174	-4.40%	355	0.85%
\$ Volume (000's)	\$31,314	\$33,616	\$46,023	\$52,880	\$58,970	\$65,705	\$52,996	\$54,571	\$58,339	\$58,615	\$42,042	\$46,534	\$34,789	\$35,871	6.71%	\$70,660	8.82%
Avg. DOM	23	24	24	20	26	10	12	13	15	17	16	16	17	20	-16.67%	19	-19.57%
Avg. CDOM	56	32	30	27	29	15	14	15	18	21	18	19	19	22	-31.25%	21	-53.41%
Avg. Price	\$184,200	\$184,703	\$187,849	\$203,385	\$222,528	\$218,289	\$195,557	\$207,494	\$216,070	\$211,606	\$209,164	\$206,818	\$192,204	\$206,155	11.61%	\$192,204	4.20%
Median Price	\$153,950	\$157,250	\$155,000	\$170,000	\$180,000	\$175,000	\$175,000	\$178,000	\$184,500	\$177,000	\$175,000	\$185,000	\$165,000	\$175,500	11.61%	\$170,250	9.42%
SFC Lender Inv Sales	2.92%	2.59%	2.81%	2.33%	2.28%	2.73%	2.10%	1.58%	1.72%	2.05%	1.99%	2.20%	2.10%	1.74%	-32.74%	1.92%	-30.36%
Multi-Family (2-4)	68	61	76	81	98	100	83	102	91	99	107	94	89	74	21.31%	163	26.36%
\$ Volume (000's)	\$11,761	\$12,187	\$14,930	\$15,349	\$21,165	\$21,261	\$18,578	\$21,070	\$19,415	\$23,310	\$22,014	\$20,505	\$21,150	\$14,867	21.99%	\$36,017	50.40%
Apartments (5+)	7	5	7	6	10	8	10	5	13	5	7	14	8	4	-20.00%	12	0.00%
\$ Volume (000's)	\$2,717	\$1,230	\$5,610	\$3,427	\$3,266	\$3,110	\$5,412	\$1,862	\$6,032	\$2,274	\$4,414	\$6,282	\$3,985	\$2,665	116.67%	\$6,650	68.48%
Commercial/Invest	27	14	22	30	32	37	30	23	29	34	32	34	13	27	92.86%	40	-2.44%
\$ Volume (000's)	\$6,003	\$5,498	\$6,094	\$9,612	\$15,417	\$8,978	\$8,262	\$11,554	\$13,131	\$9,695	\$12,385	\$12,335	\$5,282	\$7,844	42.67%	\$13,126	14.13%
Farms & Acreage	8	5	10	7	8	10	8	15	7	11	8	8	6	7	40.00%	13	0.00%
\$ Volume (000's)	\$4,357	\$3,236	\$6,982	\$5,946	\$4,215	\$6,212	\$4,929	\$8,295	\$3,233	\$9,699	\$5,116	\$3,150	\$2,951	\$4,467	38.04%	\$7,418	-2.30%
Construction Lots	77	93	103	151	145	106	104	96	106	99	100	101	89	71	-23.66%	160	-5.88%
\$ Volume (000's)	\$9,426	\$10,541	\$15,102	\$17,044	\$23,249	\$15,542	\$12,398	\$12,072	\$15,777	\$11,924	\$17,179	\$20,040	\$20,137	\$9,493	-9.94%	\$29,630	48.39%