

MLS of Greater Cincinnati
Detailed Monthly Update - 1/13/2023

	2021 Jan	2021 Feb	2021 Mar	2021 Apr	2021 May	2021 June	2021 July	2021 Aug	2021 Sept	2021 Oct	2021 Nov	2021 Dec	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	Prev Yr/Mo Variance	2021 Total/Avg YTD	YTD Variance	
Membership:																												
Offices	719	726	725	728	724	736	742	747	755	748	740	749	754	766	783	764	757	764	771	773	779	770	758	765	2.14%	767	4.13%	
Appraisers (Included)	241	238	238	240	239	240	240	237	238	239	240	241	246	244	243	249	247	247	247	246	250	250	247	249	3.32%	247	3.34%	
Total Licensees	7,052	7,087	7,147	7,210	7,198	7,319	7,390	7,390	7,441	7,415	7,284	7,369	7,338	7,267	7,289	7,328	7,341	7,429	7,465	7,438	7,497	7,491	7,336	7,405	0.49%	7,385	1.51%	
Active Inventory	3,254	3,129	2,976	3,044	3,235	3,543	3,831	4,091	3,966	3,868	3,559	2,923	2,654	2,661	2,554	3,015	3,394	3,651	3,860	3,811	3,791	3,893	3,668	3,220	10.16%	3,348	-3.01%	
Residential	1,605	1,478	1,383	1,438	1,636	1,893	2,060	2,379	2,222	2,167	1,925	1,575	1,319	1,331	1,227	1,606	1,933	2,154	2,332	2,278	2,312	2,419	2,228	1,916	21.65%	1,921	5.95%	
Multi-Fam. & Apts.	106	94	86	90	123	142	193	182	189	166	148	106	97	91	89	111	117	140	143	142	135	119	113	90	-15.09%	116	-14.65%	
Commercial & Indus.	426	417	415	414	383	384	387	381	376	365	359	327	327	331	318	316	365	366	377	376	364	363	361	325	-0.61%	352	-8.85%	
Land & Lots	1,117	1,123	1,069	1,080	1,072	1,098	1,148	1,107	1,138	1,139	1,095	901	911	908	920	947	979	991	1,008	1,015	980	992	966	889	-1.33%	959	-12.08%	
Lease / Rental	150	145	102	92	93	91	87	114	116	134	115	113	117	96	87	90	92	86	103	140	138	153	148	137	21.24%	116	2.59%	
New Listings (Total)	2,253	2,156	3,166	3,317	3,353	3,657	3,619	3,528	3,100	2,946	2,381	1,661	2,095	2,075	3,063	3,198	3,336	3,601	3,086	3,004	2,758	2,511	1,961	1,391	-16.26%	32,079	-8.70%	
New Listings (SF&C)	1,881	1,825	2,738	2,890	2,919	3,205	3,198	3,089	2,736	2,551	2,107	1,444	1,754	1,750	2,654	2,804	2,908	3,225	2,728	2,638	2,321	2,198	1,568	1,202	-16.76%	27,750	-9.26%	
Lender Involved	2.18%	3.12%	2.59%	2.73%	2.19%	1.93%	2.13%	1.88%	2.01%	2.16%	1.85%	2.29%	2.34%	2.97%	3.17%	2.92%	1.79%	1.98%	2.05%	2.12%	2.63%	2.59%	3.38%	2.41%	5.57%	2.53%	12.18%	
Expirations	199	154	214	138	174	161	141	185	190	166	168	403	177	125	137	129	144	174	199	193	224	187	218	419	3.97%	194	1.44%	
Cancelled (SF&C)	233	182	192	174	202	237	265	282	340	273	262	216	172	116	169	144	163	253	295	301	311	296	256	196	-9.26%	223	-6.51%	
New Pending Sales																												
New (SF & C)	2064	2015	2595	2704	2877	2812	2640	2702	2512	2528	2066	1589	1983	1758	2506	2559	2492	2468	2302	2260	1870	1780	1415	1202	-24.35%	2,050	-15.49%	
Lender Involved	2.57%	2.78%	3.08%	2.74%	2.40%	1.67%	1.89%	2.11%	1.95%	2.33%	2.03%	2.33%	2.07%	2.33%	2.83%	2.07%	2.20%	2.11%	2.04%	3.01%	2.03%	2.08%	3.11%	3.41%	46.49%	2.43%	4.50%	
New (Monthly) - Total	2,327	2,288	2,942	3,042	3,218	3,102	2,902	3,019	2,809	2,858	2,289	1,816	2,217	2,217	2,217	2,217	2,217	2,217	2,217	2,217	2,217	2,217	2,217	2,217	2,217	22.08%	2,217	-18.42%
Total BOM (in Month)	423	374	512	461	465	557	599	607	549	529	427	396	454	351	425	423	455	510	540	490	446	403	364	274	-30.81%	428	-12.95%	
Total Waiting To Close	3,505	3,576	4,110	4,502	4,582	4,419	4,203	4,148	4,086	3,909	3,504	2,687	2,947	3,000	3,563	3,673	3,532	3,547	3,032	3,179	2,834	2,630	2,255	1,778	-33.83%	2,998	-23.84%	
Closings:																												
	2021 Jan	2021 Feb	2021 Mar	2021 Apr	2021 May	2021 June	2021 July	2021 Aug	2021 Sept	2021 Oct	2021 Nov	2021 Dec	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	Prev Yr/Mo Variance	2021 Total/Avg YTD	YTD Variance	
Total Sold Properties	1,728	1,760	2,319	2,510	2,662	3,082	2,805	2,961	2,692	2,730	2,512	2,482	1,732	1,732	2,241	2,420	2,707	2,788	2,497	2,565	2,380	1,999	1,808	1,729	-30.34%	26,598	-12.05%	
\$ Volume (000's)	\$408,461	\$426,877	\$609,056	\$685,662	\$751,632	\$904,288	\$810,333	\$844,621	\$751,109	\$752,739	\$698,930	\$672,175	\$458,299	\$479,969	\$640,964	\$698,708	\$843,342	\$906,315	\$754,145	\$796,488	\$721,536	\$573,927	\$518,571	\$489,341	-27.20%	\$7,881,605	-5.22%	
Average Price	\$236,378	\$242,544	\$262,637	\$273,172	\$282,356	\$293,409	\$288,889	\$285,248	\$279,015	\$275,729	\$278,236	\$270,820	\$264,607	\$277,119	\$286,017	\$288,722	\$311,541	\$325,077	\$302,020	\$310,522	\$303,166	\$287,107	\$286,820	\$283,020	4.50%	\$296,323	7.77%	
Single Family	1,371	1,400	1,856	1,975	2,104	2,520	2,299	2,457	2,176	2,205	2,057	2,006	1,346	1,375	1,778	1,915	2,193	2,259	2,031	2,128	1,946	1,604	1,447	1,425	-28.96%	21,447	-12.20%	
\$ Volume (000's)	\$342,883	\$360,569	\$514,315	\$581,404	\$625,349	\$783,479	\$707,757	\$735,197	\$635,183	\$637,222	\$595,781	\$563,329	\$370,002	\$404,763	\$533,515	\$586,699	\$717,703	\$778,420	\$654,162	\$681,863	\$606,886	\$490,080	\$436,036	\$416,418	-26.08%	\$6,676,547	-5.73%	
Avg. DOM	21	23	21	14	14	9	9	9	11	14	15	17	19	20	20	11	10	10	9	13	15	16	17	20	17.65%	15	1.69%	
Avg. CDOM	31	29	27	29	27	11	11	11	13	16	18	20	23	24	23	14	12	11	10	16	17	18	20	23	15.00%	18	-13.17%	
Avg. Price	\$250,097	\$257,549	\$277,109	\$294,382	\$297,219	\$310,904	\$307,854	\$299,225	\$291,904	\$288,990	\$289,636	\$280,822	\$274,890	\$294,373	\$300,065	\$306,370	\$327,270	\$344,586	\$322,089	\$320,424	\$311,863	\$305,536	\$301,338	\$292,223	4.06%	\$311,304	7.36%	
Median Price	210,000	211,807	231,250	245,000	245,250	263,000	255,000	251,100	245,950	246,000	247,000	238,750	227,750	245,000	251,100	255,000	277,250	290,000	270,000	269,950	260,000	255,250	259,900	246,000	3.04%	\$258,933	7.51%	
Condominiums	170	182	245	260	265	301	271	263	270	277	201	225	181	174	222	270	278	292	273	245	257	200	197	166	-26.22%	2,755	-5.97%	
\$ Volume (000's)	\$31,314	\$33,616	\$46,023	\$52,880	\$58,970	\$65,705	\$52,996	\$54,571	\$58,339	\$58,615	\$42,042	\$46,534	\$34,789	\$35,871	\$51,975	\$61,016	\$66,133	\$69,475	\$63,097	\$59,602	\$55,538	\$44,045	\$45,182	\$39,616	-14.87%	\$626,339	4.11%	
Avg. DOM	23	24	24	20	26	10	12	13	15	17	16	16	17	20	16	10	19	11	10	18	12	12	19	23	43.75%	16	-13.43%	
Avg. CDOM	56	32	30	27	29	15	14	15	18	21	18	19	19	22	20	14	21	14	10	20	13	13	21	27	42.11%	18	-27.21%	
Avg. Price	\$184,200	\$184,703	\$187,849	\$203,385	\$222,528	\$218,289	\$195,557	\$207,494	\$216,070	\$211,606	\$209,164	\$206,818	\$192,204	\$206,155	\$234,122	\$225,985	\$237,888	\$237,928	\$231,125	\$243,273	\$216,101	\$220,225	\$229,350	\$238,651	15.39%	\$227,346	10.72%	
Median Price	\$153,950	\$157,250	\$155,000	\$170,000	\$180,000	\$175,000	\$175,000	\$178,000	\$184,500	\$177,000	\$175,000	\$185,000	\$165,000	\$175,500	\$195,000	\$200,000	\$206,250	\$190,000	\$199,900	\$205,000	\$188,500	\$185,000	\$180,000	\$195,450	5.65%	\$190,467	10.65%	
SFC Lender Inv Sales	2.92%	2.59%	2.81%	2.33%	2.28%	2.73%	2.10%	1.58%	1.72%	2.05%	1.99%	2.20%	2.10%	1.74%	1.95%	2.56%	2.14%	1.69%	2.08%	2.28%	2.13%	1.77%	2.01%	2.77%	25.92%	2.10%	-7.61%	
Multi-Family (2-4)	68	61	76	81	98	100	83	102	91	99	107	94	89	74	93	84	89	94	62	66	64	63	52	42	-55.32%	872	-17.74%	
\$ Volume (000's)	\$11,761	\$12,187	\$14,930	\$15,349	\$21,165	\$21,261	\$18,578	\$21,070	\$19,415	\$23,310	\$22,014	\$20,505	\$21,150	\$14,867	\$24,260	\$19,291	\$21,790	\$23,112	\$13,237	\$15,892	\$18,922	\$13,449	\$10,767	\$8,043	-60.78%	\$204,780	-7.57%	
Apartments (5+)	7	5	7	6	10	8	10	5	13	5	7	14	8	4	9	7	8	3	4	10	11	5	0	2	-85.71%	71	-26.80%	
\$ Volume (000's)	\$2,717	\$1,230	\$5,610	\$3,427	\$3,266	\$3,110	\$5,412	\$1,862	\$6,032	\$2,274	\$4,414	\$6,282	\$3,985	\$2,665	\$5,975	\$4,604	\$4,745	\$2,425	\$1,242	\$9,443	\$4,805	\$2,498	\$0	\$887	-85.88%	\$43,274	-5.18%	
Commercial/Invest	27	14	22	30	32	37	30	23	29	34	32	34	13	27	24	27	28	30	21	29	24	35	20	25	-26.47%	303	-11.92%	
\$ Volume (000's)	\$6,003	\$5,498	\$6,094	\$9,612	\$15,417	\$8,978	\$8,262	\$11,554	\$13,131	\$9,695	\$12,385	\$12,335	\$5,282	\$7,844	\$9,748	\$8,451	\$10,276	\$13,106	\$5,877	\$15,301	\$9,037	\$9,448	\$5,589	\$8,617	-30.14%	\$108,576	-8.73%	
Farms & Acreage	8	5	10	7	8	10	8	15	7	11	8	8	6	7	3	2	6	5	3	3	11	7	5	5	-37.50%	63	-40.00%	
\$ Volume (000's)	\$4,357	\$3,236																										