

MLS of Greater Cincinnati
Detailed Monthly Update - 11/14/2023

	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	2023 Jan	2023 Feb	2023 Mar	2023 Apr	2023 May	2023 June	2023 July	2023 Aug	2023 Sept	2023 Oct	Prev Yr/Mo Variance 23-22	2023 Total/Avg YTD	YTD Variance 23-22
Membership:																									
Offices	754	766	783	764	757	764	771	773	779	770	758	765	763	759	760	754	745	749	735	723	725	729	-5.32%	744	-3.11%
Appraisers	246	244	243	249	249	247	247	246	250	250	247	249	248	245	246	245	238	245	240	240	240	246	-1.60%	243	-1.54%
Total Licensees	7,338	7,267	7,289	7,328	7,341	7,429	7,465	7,438	7,497	7,491	7,336	7,405	7,372	7,389	7,459	7,484	7,452	7,477	7,387	7,209	7,278	7,239	-3.36%	7,375	-0.19%
Active Inventory	2,654	2,661	2,554	3,015	3,394	3,651	3,860	3,811	3,791	3,893	3,668	3,220	2,903	2,871	2,694	2,870	3,144	3,159	2,913	3,348	3,774	3,428	-11.94%	3,110	-6.55%
Residential	1,319	1,331	1,227	1,606	1,933	2,154	2,332	2,278	2,312	2,419	2,228	1,916	1,573	1,517	1,393	1,552	1,800	1,829	1,870	2,187	2,389	2,116	-12.53%	1,823	-3.62%
Multi-Fam. & Apts.	97	91	89	111	117	140	143	142	135	119	113	90	82	70	82	97	110	111	98	123	147	126	5.88%	105	-11.66%
Commercial & Indus.	327	331	318	351	365	366	377	376	364	363	361	325	352	361	328	343	342	331	278	312	348	331	-8.82%	333	-5.99%
Land & Lots	911	908	920	947	979	991	1,008	1,015	980	992	966	889	896	923	891	878	892	888	667	726	890	855	-13.81%	851	-11.86%
Lease / Rental	117	96	87	90	92	86	103	140	138	153	148	137	158	143	129	146	146	140	108	128	143	172	12.42%	141	28.22%
New Listings (Total)	2,095	2,075	3,063	3,198	3,336	3,601	3,086	3,004	2,758	2,511	1,961	1,391	1,755	1,774	2,493	2,347	2,728	2,849	2,483	1,874	2,360	2,384	-5.06%	23,047	-19.77%
New Listings (SF&C)	1,754	1,750	2,654	2,804	2,908	3,225	2,728	2,638	2,321	2,198	1,568	1,202	1,441	1,489	2,125	2,040	2,395	2,495	2,149	1,604	2,024	1,983	-9.78%	19,745	-20.96%
Lender Involved	2.34%	2.97%	3.17%	2.92%	1.79%	1.98%	2.05%	2.12%	2.63%	2.59%	3.38%	2.41%	4.37%	3.49%	3.34%	2.11%	2.80%	2.53%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-24.15%
Expirations	177	125	137	129	144	174	199	193	224	187	218	419	181	152	188	159	153	164	202	90	174	183	-2.14%	165	-2.55%
Cancelled (SF&C)	172	116	169	144	163	253	295	301	311	296	256	196	196	147	181	171	192	206	166	43	166	261	-11.82%	173	-22.12%
New Pending Sales																									
New (SF & C)	1983	1758	2506	2559	2492	2468	2302	2260	1870	1780	1415	1202	1443	1425	1774	1844	2007	2058	2019	1313	1798	1652	-7.19%	1,733	-21.13%
Lender Involved	2.07%	2.33%	2.83%	2.07%	2.05%	2.11%	2.04%	3.01%	2.03%	2.08%	3.11%	3.41%	3.88%	2.39%	3.61%	2.39%	2.39%	2.92%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-22.33%
New (Monthly) - Total	2,217	1,995	2,846	2,811	2,776	2,670	2,497	2,482	2,084	1,992	1,650	1,340	1,630	1,606	2,012	2,040	2,203	2,283	2,248	1,456	2,013	1,921	-3.56%	1,941	-20.34%
Total BOM (in Month)	454	351	425	423	455	510	540	490	446	403	364	274	306	268	342	337	368	392	0	0	0	0	-100.00%	201	-55.24%
Total Waiting To Close	2,947	3,000	3,563	3,673	3,532	3,547	3,032	3,179	2,834	2,630	2,255	1,778	1,683	2,416	2,605	2,794	2,810	2,751	0	0	2,004	2,360	-10.27%	1,942	-39.18%
Closings:																									
	2022 Jan	2022 Feb	2022 Mar	2022 Apr	2022 May	2022 June	2022 July	2022 Aug	2022 Sept	2022 Oct	2022 Nov	2022 Dec	2023 Jan	2023 Feb	2023 Mar	2023 Apr	2023 May	2023 June	2023 July	2023 Aug	2023 Sept	2023 Oct	Prev Yr/Mo Variance 23-22	2023 Total/Avg YTD	YTD Variance 23-22
Total Sold Properties	1,732	1,732	2,241	2,420	2,707	2,788	2,497	2,565	2,380	1,999	1,808	1,729	1,209	1,343	1,907	1,750	2,097	2,263	2,045	1,869	1,521	1,652	-17.36%	17,656	-23.44%
\$ Volume (000's)	\$458,299	\$479,969	\$640,964	\$698,708	\$843,342	\$906,315	\$754,145	\$796,488	\$721,536	\$573,927	\$518,571	\$489,341	\$326,558	\$393,051	\$545,766	\$543,228	\$691,228	\$776,774	\$684,806	\$618,089	\$0	\$0	-100.00%	\$4,579,499	-33.38%
Average Price	\$264,607	\$277,119	\$286,017	\$288,722	\$311,541	\$325,077	\$302,020	\$310,522	\$303,166	\$287,107	\$286,820	\$283,020	\$270,106	\$292,666	\$286,191	\$310,416	\$329,627	\$343,249	\$334,868	\$330,706	\$0	\$0	-100.00%	\$259,374	-12.98%
Single Family	1,346	1,375	1,778	1,915	2,193	2,259	2,031	2,128	1,946	1,604	1,447	1,425	967	1,059	1,518	1,381	1,693	1,854	1,658	1,475	1,196	1,320	-17.71%	14,121	-23.98%
\$ Volume (000's)	\$370,002	\$404,763	\$533,515	\$586,699	\$717,703	\$778,420	\$654,162	\$681,863	\$606,886	\$490,080	\$436,036	\$416,418	\$278,104	\$327,847	\$465,746	\$450,588	\$592,792	\$669,676	\$578,837	\$512,320	\$399,177	\$439,961	-10.23%	\$4,715,048	-19.04%
Avg. DOM	19	20	20	11	10	10	9	13	15	16	17	20	28	28	25	19	14	15	16	18	25	16	0.00%	20	42.66%
Avg. CDOM	23	24	23	14	12	11	10	16	17	18	20	23	32	33	29	23	16	18	0	0	0	0	-100.00%	15	-10.12%
Avg. Price	\$274,890	\$294,373	\$300,065	\$306,370	\$327,270	\$344,586	\$322,089	\$320,424	\$311,863	\$305,536	\$301,338	\$292,223	\$287,595	\$309,582	\$306,816	\$326,277	\$350,143	\$361,206	\$349,118	\$347,336	\$333,760	\$333,304	9.09%	\$333,903	6.49%
Median Price	\$227,750	\$245,000	\$251,100	\$255,000	\$277,250	\$290,000	\$270,000	\$269,950	\$260,000	\$255,250	\$259,900	\$246,000	\$240,000	\$250,000	\$255,000	\$279,900	\$299,900	\$299,000	\$292,226	\$295,000	\$279,135	\$283,000	10.87%	\$277,316	6.61%
Condominiums	181	174	222	270	278	292	273	245	257	200	197	166	107	134	195	205	221	209	211	179	170	171	-14.50%	1,802	-24.67%
\$ Volume (000's)	\$34,789	\$35,871	\$51,975	\$61,016	\$66,133	\$69,475	\$63,097	\$59,602	\$55,538	\$44,045	\$45,182	\$39,616	\$21,203	\$27,399	\$41,765	\$53,962	\$54,865	\$54,446	\$58,527	\$47,604	\$37,000	\$44,440	0.90%	\$441,211	-18.53%
Avg. DOM	17	20	16	10	19	11	10	18	12	12	19	23	30	27	20	18	15	11	12	13	18	15	23.33%	18	23.31%
Avg. CDOM	19	22	20	14	21	14	10	20	13	13	21	27	32	30	25	21	18	14	0	0	0	0	-100.00%	14	-15.66%
Avg. Price	\$192,204	\$206,155	\$234,122	\$225,985	\$237,888	\$237,928	\$231,125	\$243,273	\$216,101	\$220,225	\$229,350	\$238,651	\$198,159	\$204,470	\$214,179	\$263,229	\$248,258	\$260,507	\$277,379	\$265,944	\$217,647	\$259,883	18.01%	\$244,845	8.15%
Median Price	\$165,000	\$175,500	\$195,000	\$200,000	\$206,250	\$190,000	\$199,900	\$205,000	\$188,500	\$185,000	\$180,000	\$195,450	\$183,000	\$185,000	\$192,500	\$220,100	\$218,000	\$221,000	\$234,000	\$230,500	\$199,450	\$221,000	19.46%	\$210,455	10.18%
SFC Lender Inv Sales	2.10%	1.74%	1.95%	2.56%	2.14%	1.69%	2.08%	2.28%	2.13%	1.77%	2.01%	2.77%	3.07%	3.35%	3.33%	2.90%	2.25%	2.96%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-12.67%
Multi-Family (2-4)	89	74	93	84	89	94	62	66	64	63	52	42	48	40	48	51	53	68	42	63	50	58	-7.94%	521	-33.03%
\$ Volume (000's)	\$21,150	\$14,867	\$24,260	\$19,291	\$21,790	\$23,112	\$13,237	\$15,892	\$18,922	\$13,449	\$10,767	\$8,043	\$9,577	\$8,861	\$10,964	\$11,362	\$13,672	\$17,467	\$10,417	\$14,910	\$11,358	\$15,971	18.75%	\$124,559	-33.02%
Apartments (5+)	8	4	9	7	8	3	4	10	11	5	0	2	5	6	4	2	4	4	5	6	2	6	20.00%	44	-36.23%
\$ Volume (000's)	\$3,985	\$2,665	\$5,975	\$4,604	\$4,745	\$2,425	\$1,242	\$9,443	\$4,805	\$2,498	\$0	\$887	\$2,000	\$2,252	\$1,893	\$451	\$1,712	\$3,064	\$4,538	\$2,310	\$665	\$2,590	3.68%	\$21,475	-49.34%
Commercial/Invest	13	27	24	27	28	30	21	29	24	35	20	25	24	21	35	24	27	31	28	17	15	14	-60.00%	236	-8.53%
\$ Volume (000's)	\$5,282	\$7,844	\$9,748	\$8,451	\$10,276	\$13,106	\$5,877	\$15,301	\$9,037	\$9,448	\$5,589	\$8,617	\$6,640	\$6,537	\$8,369	\$7,755	\$13,862	\$10,753	\$7,254	\$2,991	\$5,734	\$5,285	-44.06%	\$75,180	-20.33%
Farms & Acreage	6	7	3	2	6	5	3	3	11	7	5	5	8	12	3	7	7	6	7	7	8	9	28.57%	74	39.62%
\$ Volume (000's)	\$2,951	\$4,467	\$1,444	\$780	\$4,804	\$2,065	\$1,530	\$945	\$7,353	\$4,053	\$2,888	\$3,205	\$3,267	\$10,214	\$1,825	\$4,924	\$2,805	\$2,818	\$4,435	\$7,655	\$5,325	\$5,475	35.09%	\$48,743	60.38%
Construction Lots	89	71	112	115	105	105	103	84	67	85	87	64	50	71	104	80	92	91	92	83	80	74	-31.90%	817	-12.71%
\$ Volume (000's)	\$20,137	\$9,493	\$17,048	\$17,907	\$17,890	\$17,711	\$14,999	\$13,441	\$18,995	\$14,798	\$18,109	\$12,554	\$5,766	\$9,940	\$15,203	\$14,186	\$11,521	\$18,549	\$19,159	\$10,537	\$14,104	\$10,078	-31.90%	\$129,043	-20.55%