

MLS of Greater Cincinnati
Detailed Monthly Update - 3/11/2024

	2023 Jan	2023 Feb	2023 Mar	2023 Apr	2023 May	2023 June	2023 July	2023 Aug	2023 Sept	2023 Oct	2023 Nov	2023 Dec	2024 Jan	2024 Feb	Prev Yr/Mo Variance 24-23	2024 Total/Avg YTD	YTD Variance 24-23
Membership:																	
Offices	763	759	760	754	745	749	735	723	725	729	729	734	735	724	-4.61%	730	-4.14%
Appraisers	248	245	246	245	238	245	240	240	240	246	246	246	247	241	-1.63%	244	-1.01%
Total Licensees	7,372	7,389	7,459	7,484	7,452	7,477	7,387	7,209	7,278	7,239	7,323	7,394	7,411	7,190	-2.69%	7,301	-1.08%
Active Inventory	2,903	2,871	2,694	2,870	3,144	3,159	2,913	3,348	3,774	3,428	3,732	3,429	3,056	2,881	0.35%	2,969	2.82%
Residential	1,573	1,517	1,393	1,552	1,800	1,829	1,870	2,187	2,389	2,116	2,438	2,243	2,007	1,781	17.40%	1,894	22.59%
Multi-Fam. & Apts.	82	70	82	97	110	111	98	123	147	126	136	125	100	99	41.43%	100	30.92%
Commercial & Indus.	352	361	328	343	342	331	278	312	348	331	325	293	248	252	-30.19%	250	-29.87%
Land & Lots	896	923	891	878	892	888	667	726	890	855	833	768	701	749	-18.85%	725	-20.29%
Lease / Rental	158	143	129	146	146	140	108	128	143	172	218	215	209	212	48.25%	211	39.87%
New Listings (Total)	1,755	1,774	2,493	2,347	2,728	2,849	2,483	1,874	2,360	2,384	1,825	1,311	1,907	2,010	13.30%	3,917	10.99%
New Listings (SF&C)	1,441	1,489	2,125	2,040	2,395	2,495	2,149	1,604	2,024	1,983	1,530	1,072	1,522	1,690	13.50%	3,212	9.62%
Lender Involved	4.37%	3.49%	3.34%	2.11%	2.80%	2.53%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-100.00%
Expirations	181	152	188	159	153	164	202	90	174	183	160	328	217	163	7.24%	190	14.11%
Cancelled (SF&C)	196	147	181	171	192	206	166	43	166	261	249	193	200	155	5.44%	178	3.50%
New Pending Sales																	
New (SF & C)	1443	1425	1774	1844	2007	2058	2019	1313	1798	1652	1421	1152	1514	1558	9.33%	1,536	7.11%
Lender Involved	3.88%	2.39%	3.61%	2.39%	2.39%	2.92%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-100.00%
New (Monthly) - Total	1,630	1,606	2,012	2,040	2,203	2,283	2,248	1,456	2,013	1,921	1,616	1,324	1,698	1,751	9.03%	1,725	6.58%
Total BOM (in Month)	306	268	342	337	368	392	0	0	0	0	0	0	0	0	-100.00%	0	-100.00%
Total Waiting To Close	1,683	2,416	2,605	2,794	2,810	2,751	0	0	2,004	2,360	2,277	2,089	1,664	2,540	5.13%	2,102	2.56%
Closings:																	
Total Sold Properties	1,231	1,366	1,932	1,780	2,133	2,307	2,045	1,869	1,567	1,652	1,507	1,394	1,123	1,350	-1.17%	2,473	-4.77%
\$ Volume (000's)	\$332,900	\$401,227	\$552,551	\$552,121	\$702,891	\$790,709	\$686,860	\$618,089	\$479,172	\$531,514	\$482,973	\$440,225	\$335,646	\$427,690	6.60%	\$763,337	3.98%
Average Price	\$270,430	\$293,724	\$286,000	\$310,180	\$329,532	\$342,743	\$335,873	\$330,706	\$305,789	\$321,740	\$320,486	\$315,800	\$298,883	\$316,808	7.86%	\$308,668	9.19%
Single Family	984	1,075	1,539	1,406	1,720	1,888	1,664	1,542	1,246	1,320	1,214	1,092	861	1,044	-2.88%	1,905	-7.48%
\$ Volume (000's)	\$283,392	\$333,914	\$471,947	\$458,582	\$603,214	\$680,812	\$581,916	\$537,307	\$438,924	\$439,961	\$408,326	\$343,417	\$266,866	\$343,941	3.00%	\$610,807	-1.05%
Avg. DOM	28	28	25	19	15	15	15	14	21	16	20	23	29	31	10.71%	30	7.14%
Avg. CDOM	32	33	29	23	17	18	0	17	24	0	0	0	13	34	3.03%	24	-27.69%
Avg. Price	\$288,000	\$310,618	\$306,658	\$326,161	\$350,706	\$360,600	\$349,709	\$348,448	\$352,266	\$333,304	\$336,348	\$314,484	\$309,949	\$329,445	6.06%	\$320,634	6.95%
Median Price	\$240,000	\$250,500	\$255,000	\$279,900	\$299,900	\$296,000	\$291,863	\$294,450	\$279,135	\$283,000	\$279,576	\$264,450	\$255,000	\$279,000	11.38%	\$267,000	8.87%
Condominiums	109	136	196	207	225	215	211	182	166	171	156	144	140	152	11.76%	292	19.18%
\$ Volume (000's)	\$21,939	\$28,734	\$41,822	\$54,361	\$55,681	\$55,948	\$58,527	\$47,604	\$37,572	\$44,440	\$39,095	\$37,064	\$36,700	\$40,892	42.31%	\$77,592	53.12%
Avg. DOM	29	27	20	18	15	12	12	13	24	15	16	19	24	24	-11.11%	24	-14.29%
Avg. CDOM	32	29	25	21	18	15	0	26	0	0	0	0	7	26	-10.34%	17	-45.90%
Avg. Price	\$201,275	\$211,279	\$213,378	\$262,614	\$247,471	\$260,223	\$277,379	\$261,560	\$226,337	\$259,883	\$250,609	\$257,389	\$262,143	\$269,026	27.33%	\$265,726	28.48%
Median Price	\$185,000	\$185,000	\$191,750	\$220,000	\$218,000	\$220,000	\$234,000	\$230,500	\$202,500	\$221,000	\$223,250	\$219,500	\$212,000	\$226,000	22.16%	\$219,000	18.38%
SFC Lender Inv Sales	3.02%	3.30%	3.29%	2.85%	2.21%	2.90%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-100.00%	0	-100.00%
Multi-Family (2-4)	49	42	50	53	54	70	42	67	50	58	35	44	33	41	-2.38%	74	-18.68%
\$ Volume (000's)	\$9,780	\$9,236	\$11,237	\$11,802	\$13,852	\$17,722	\$10,417	\$16,180	\$11,358	\$15,971	\$8,669	\$10,110	\$9,481	\$11,579	25.37%	\$21,060	10.75%
Apartments (5+)	5	7	4	2	4	4	6	4	2	6	10	10	5	15	114.29%	20	66.67%
\$ Volume (000's)	\$2,000	\$2,432	\$1,893	\$451	\$1,712	\$3,064	\$4,858	\$1,467	\$665	\$2,590	\$2,552	\$2,232	\$1,667	\$5,766	137.09%	\$7,433	67.71%
Commercial/Invest	24	22	35	24	28	33	23	14	15	14	22	28	24	17	-22.73%	41	-10.87%
\$ Volume (000's)	\$6,640	\$6,617	\$8,369	\$7,755	\$13,987	\$11,795	\$7,244	\$5,664	\$5,734	\$5,285	\$7,482	\$8,900	\$4,185	\$8,090	22.26%	\$12,275	-7.41%
Farms & Acreage	8	12	3	7	7	6	7	7	8	9	7	7	3	7	-41.67%	10	-50.00%
\$ Volume (000's)	\$3,267	\$10,214	\$1,825	\$4,924	\$2,805	\$2,818	\$4,435	\$7,655	\$5,325	\$5,475	\$4,325	\$5,873	\$1,835	\$7,515	-26.42%	\$9,350	-30.64%
Land/Lots	52	72	105	81	95	91	93	86	80	74	63	69	57	74	2.78%	131	5.65%
\$ Volume (000's)	\$5,881	\$10,080	\$15,458	\$14,246	\$11,641	\$18,549	\$19,484	\$11,083	\$14,104	\$10,078	\$11,415	\$12,938	\$14,913	\$12,908	28.06%	\$27,821	74.31%