

MLS of Greater Cincinnati  
Detailed Monthly Update - 6/19/2024

	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2024	2024	2024	2024	2024	Prev Yr/Mo	2024	YTD	
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Variance	Total/Avg	YTD	
																		24-23	YTD	24-23	
<b>Membership:</b>																					
Offices	763	759	760	754	745	749	735	723	725	729	729	734	735	724	731	735	737	-1.07%	732	-3.15%	
Appraisers	248	245	246	245	238	245	240	240	240	246	246	246	247	241	241	236	244	2.52%	242	-1.06%	
Total Licensees	7,372	7,389	7,459	7,484	7,452	7,477	7,387	7,209	7,278	7,239	7,323	7,394	7,411	7,190	7,240	7,288	7,361	-1.22%	7,298	-1.79%	
<b>Active Inventory</b>	2,903	2,871	2,694	2,870	3,144	3,159	2,913	3,348	3,374	3,428	3,732	3,429	3,056	2,881	2,880	2,954	3,244	3.18%	3,003	3.68%	
<b>Residential</b>	1,573	1,517	1,393	1,552	1,800	1,829	1,870	2,187	2,389	2,116	2,438	2,243	2,007	1,781	1,713	1,764	1,995	10.83%	1,852	18.19%	
Multi-Fam. & Apts.	82	70	82	97	110	111	98	123	147	126	136	125	100	99	100	109	123	11.82%	106	20.41%	
Commercial & Indus.	352	361	328	343	342	331	278	312	348	331	325	293	248	252	318	319	339	-0.88%	295	-14.48%	
Land & Lots	896	923	891	878	892	888	667	726	890	855	833	768	701	749	749	762	787	-11.77%	750	-16.34%	
Lease / Rental	158	143	129	146	146	140	108	128	143	172	218	215	209	212	139	126	136	-6.85%	164	13.85%	
<b>New Listings (Total)</b>	1,755	1,774	2,493	2,347	2,728	2,849	2,483	1,874	2,360	2,384	1,825	1,311	1,907	2,010	2,432	2,818	2,928	7.33%	12,095	8.99%	
New Listings (SF&C)	1,441	1,489	2,125	2,040	2,395	2,495	2,149	1,604	2,024	1,983	1,530	1,072	1,522	1,690	2,062	2,455	2,526	5.47%	10,255	8.06%	
Lender Involved	4.37%	3.49%	3.34%	2.11%	2.80%	2.53%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.96%	1.94%	-30.66%	0	-75.82%	
<b>Expirations</b>	181	152	188	159	153	164	202	90	174	183	160	328	217	163	98	163	150	-1.96%	158	-5.04%	
<b>Cancelled (SF&amp;C)</b>	196	147	181	171	192	206	166	43	166	261	249	193	200	155	181	199	232	20.83%	193	9.02%	
<b>New Pending Sales</b>																					
New (SF & C)	1443	1425	1774	1844	2007	2058	2019	1313	1798	1652	1421	1152	1514	1558	1897	1972	1960	-2.34%	1,780	4.80%	
Lender Involved	3.88%	2.39%	3.61%	2.39%	2.39%	2.92%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.32%	2.30%	-4.00%	0	-75.33%	
New (Monthly) - Total	1,630	1,606	2,012	2,040	2,203	2,283	2,248	1,456	2,013	1,921	1,616	1,324	1,698	1,751	2,113	2,206	2,158	-2.04%	1,985	4.58%	
<b>Total BOM (in Month)</b>	306	268	342	337	368	392	0	0	0	0	0	0	0	0	0	386	414	12.50%	160	-50.65%	
<b>Total Waiting To Close</b>	1,683	2,416	2,605	2,794	2,810	2,751	0	0	2,004	2,360	2,277	2,089	1,664	2,540	2,569	2,581	2,936	4.48%	2,458	-0.15%	
<b>Closings:</b>																					
	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2024	2024	2024	2024	2024	Prev Yr/Mo	2024	YTD	
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Variance	Total/Avg	Variance	
																		24-23	YTD	24-23	
<b>Total Sold Properties</b>	1,231	1,366	1,932	1,780	2,133	2,307	2,045	1,869	1,567	1,652	1,507	1,394	1,123	1,350	1,740	1,939	2,228	4.45%	8,380	-0.73%	
\$ Volume (000's)	\$332,900	\$401,227	\$552,551	\$552,121	\$702,891	\$790,709	\$686,860	\$618,089	\$479,172	\$531,514	\$482,973	\$440,225	\$335,646	\$427,690	\$571,660	\$643,255	\$800,977	13.95%	\$2,779,228	9.35%	
Average Price	\$270,430	\$293,724	\$286,000	\$310,180	\$329,532	\$342,743	\$335,873	\$330,706	\$305,789	\$321,740	\$320,486	\$315,800	\$298,883	\$316,808	\$328,540	\$331,746	\$359,505	9.10%	\$331,650	10.15%	
<b>Single Family</b>	984	1,075	1,539	1,406	1,720	1,888	1,664	1,542	1,246	1,320	1,214	1,092	861	1,044	1,359	1,549	1,801	4.71%	6,614	-1.64%	
\$ Volume (000's)	\$283,392	\$333,914	\$471,947	\$458,582	\$603,214	\$680,812	\$581,916	\$537,307	\$438,924	\$439,961	\$408,326	\$343,417	\$266,866	\$343,941	\$471,992	\$536,999	\$688,651	14.16%	\$2,308,449	7.32%	
Avg. DOM	28	28	25	19	15	15	15	14	21	16	20	23	29	31	30	21	15	0.00%	25	9.57%	
Avg. CDOM	32	33	29	23	17	18	0	17	24	0	0	0	13	34	36	25	3	-82.35%	22	-17.16%	
Avg. Price	\$288,000	\$310,618	\$306,658	\$326,161	\$350,706	\$360,600	\$349,709	\$348,448	\$352,266	\$333,304	\$336,348	\$314,484	\$309,949	\$329,445	\$347,308	\$346,675	\$382,371	9.03%	\$349,025	9.10%	
Median Price	\$240,000	\$250,500	\$255,000	\$279,900	\$299,900	\$296,000	\$291,863	\$294,450	\$279,135	\$283,000	\$279,576	\$264,450	\$255,000	\$279,000	\$299,000	\$288,000	\$315,000	5.04%	\$287,200	8.35%	
<b>Condominiums</b>	109	136	196	207	225	215	211	182	166	171	156	144	140	152	220	217	243	8.00%	972	11.34%	
\$ Volume (000's)	\$21,939	\$28,734	\$41,822	\$54,361	\$55,681	\$55,948	\$58,527	\$47,604	\$37,572	\$44,440	\$39,095	\$37,064	\$36,700	\$40,892	\$56,000	\$52,032	\$61,844	11.07%	\$247,468	22.18%	
Avg. DOM	29	27	20	18	15	12	12	13	24	15	16	19	24	24	24	15	22	46.67%	22	0.00%	
Avg. CDOM	32	29	25	21	18	15	0	0	26	0	0	0	7	26	26	17	5	-72.22%	16	-35.20%	
Avg. Price	\$201,275	\$211,279	\$213,378	\$262,614	\$247,471	\$260,223	\$277,379	\$261,560	\$226,337	\$259,883	\$250,609	\$257,389	\$262,143	\$269,026	\$254,545	\$239,779	\$254,502	2.84%	\$254,597	9.74%	
Median Price	\$185,000	\$185,000	\$191,750	\$220,000	\$218,000	\$220,000	\$234,000	\$230,500	\$202,500	\$221,000	\$223,250	\$219,500	\$212,000	\$226,000	\$219,500	\$216,000	\$235,000	7.80%	\$221,700	10.88%	
SFC Lender Inv Sales	3.02%	3.30%	3.29%	2.85%	2.21%	2.90%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.59%	1.57%	-29.19%	0	-78.52%	
<b>Multi-Family (2-4)</b>	49	42	50	53	54	70	42	67	50	58	35	44	33	41	47	68	55	1.85%	244	-1.61%	
\$ Volume (000's)	\$9,780	\$9,236	\$11,237	\$11,802	\$13,852	\$17,722	\$10,417	\$16,180	\$11,358	\$15,971	\$8,669	\$10,110	\$9,481	\$11,579	\$11,580	\$18,620	\$14,786	6.74%	\$66,046	18.14%	
<b>Apartments (5+)</b>	5	7	4	2	4	4	6	4	2	6	10	10	5	15	10	8	6	50.00%	44	100.00%	
\$ Volume (000's)	\$2,000	\$2,432	\$1,893	\$451	\$1,712	\$3,064	\$4,858	\$1,467	\$665	\$2,590	\$2,552	\$2,232	\$1,667	\$5,766	\$3,826	\$7,331	\$2,422	41.47%	\$21,012	147.55%	
<b>Commercial/Invest</b>	24	22	35	24	28	33	23	14	15	14	22	28	24	17	27	12	27	-3.57%	107	-19.55%	
\$ Volume (000's)	\$6,640	\$6,617	\$8,369	\$7,755	\$13,987	\$11,795	\$7,244	\$5,664	\$5,734	\$5,285	\$7,482	\$8,900	\$4,185	\$8,090	\$10,128	\$7,311	\$7,183	-48.65%	\$36,897	-14.92%	
<b>Farms &amp; Acreage</b>	8	12	3	7	7	6	7	7	8	9	7	7	3	7	4	7	8	14.29%	29	-21.62%	
\$ Volume (000's)	\$3,267	\$10,214	\$1,825	\$4,924	\$2,805	\$2,818	\$4,435	\$7,655	\$5,325	\$5,475	\$4,325	\$5,873	\$1,835	\$7,515	\$3,328	\$8,270	\$6,202	121.11%	\$27,150	17.86%	
<b>Land/Lots</b>	52	72	105	81	95	91	93	86	80	74	63	69	57	74	73	78	88	-7.37%	370	-8.64%	
\$ Volume (000's)	\$5,881	\$10,080	\$15,458	\$14,246	\$11,641	\$18,549	\$19,484	\$11,083	\$14,104	\$10,078	\$11,415	\$12,938	\$14,913	\$12,908	\$14,806	\$12,692	\$19,889	70.85%	\$75,208	31.24%	