

### MLS Monthly Update Summary - 12/18/2019

	Nov 2018	Oct 2019	Nov 2019	Month Variance 19-18	2018 Total/Avg YTD	YTD Variance 19-18
<b>Membership:</b>						
Offices	684	695	694	1.46%	691	-0.46%
Licensees	5,855	6,035	5,995	2.39%	5,951	3.60%
Appraisers (Included)	235	235	238	1.28%	235	-4.48%
<b>Active Inventory</b>						
Residential	7,770	7,017	6,597	-15.10%	6,826	-8.82%
Multi-Fam. & Apts.	5,023	4,429	4,032	-19.73%	4,214	-11.89%
Commercial & Indus.	292	186	188	-35.62%	234	-19.26%
Land & Lots	589	567	559	-5.09%	550	2.51%
Lease / Rental	1,866	1,835	1,818	-2.57%	1,829	-2.64%
	291	165	190	-34.71%	170	-29.25%
<b>New Listings (Total)</b>						
New Listings (SF&C)	2,396	3,067	2,228	-7.01%	35,865	-3.13%
Lender Involved-Listings	2,048	2,694	1,890	-7.71%	31,180	-3.39%
	5.32%	4.60%	4.02%	-24.45%	4.11%	-16.55%
<b>Expirations</b>						
Cancelled (SF&C)	443	372	401	-9.48%	343	-5.86%
	566	521	351	-37.99%	439	-2.66%
<b>New Pending Sales</b>						
New (SF&C)	1,682	2,223	1,853	10.17%	2,445	1.51%
Lender Involved-Listings	5.35%	4.72%	4.80%	-10.24%	4.56%	-23.60%
New (Monthly) Total	1,887	2,465	2,051	8.69%	2,658	0.04%
<b>Total BOM</b>	479	561	461	-3.76%	590	-3.05%
<b>Total Waiting To Close</b>	2,856	3,384	3,022	5.81%	3,728	-3.77%
	Nov 2018	Oct 2019	Nov 2019	Month Variance 19-18	2018 Total/Avg YTD	YTD Variance 19-18
<b>Closings:</b>						
<b>Total Single Fam &amp; Condo Sales</b>	1,959	2,247	1,903	-2.86%	23,703	-1.01%
Total \$ Volume (000's)	\$409,601	\$496,111	\$430,294	5.05%	\$5,346,600	4.21%
Average Sale Price	\$209,087	\$220,788	\$226,113	8.14%	\$225,566	5.27%
<b>Single Family</b>						
\$ Volume (000's)	1,737	2,021	1,676	-3.51%	21,078	-0.32%
\$ Volume (000's)	\$374,936	\$458,200	\$394,167	5.13%	\$4,885,623	4.41%
Avg. DOM	37	29	34	-8.11%	34	-5.14%
Avg. CDOM	47	38	43	-8.51%	44	-2.03%
Avg. Price	\$215,853	\$226,719	\$235,183	8.96%	\$231,788	4.74%
Median Price	\$176,400	\$183,000	\$189,250	7.28%	\$187,823	5.85%
<b>Condominiums</b>						
\$ Volume (000's)	222	226	227	2.25%	2,625	-6.25%
\$ Volume (000's)	\$34,665	\$37,911	\$36,126	4.21%	\$460,976	2.01%
Avg. DOM	40	24	27	-32.50%	34	-5.13%
Avg. CDOM	43	26	36	-16.28%	41	-2.39%
Avg. Price	\$125,250	\$167,748	\$159,145	27.06%	\$175,610	8.81%
Median Price	\$125,500	\$140,000	\$132,000	5.18%	\$140,230	6.41%
<b>Lender Involved -Sales</b>	4.49%	3.47%	3.68%	-18.11%	4.68%	-21.17%
<b>Multi-Family (2-4)</b>						
\$ Volume (000's)	70	83	70	0.00%	760	-7.20%
\$ Volume (000's)	\$8,542	\$13,506	\$9,842	15.22%	\$110,011	4.55%

