

MLS Monthly Update Summary - 10/28/2019

	Sept 2018	Aug 2019	Sept 2019	Month Variance 19-18	2018 Total/Avg YTD	YTD Variance 19-18
Membership:						
Offices	698	695	690	-1.15%	690	-0.70%
Licensees	5,912	5,984	6,058	2.47%	5,936	3.89%
Appraisers (Included)	243	239	238	-2.06%	234	-5.34%
Active Inventory						
Residential	8,210	7,303	7,212	-12.16%	6,831	-7.47%
Multi-Fam. & Apts.	5,449	4,630	4,586	-15.84%	4,210	-10.15%
Commercial & Indus.	312	213	209	-33.01%	244	-14.72%
Land & Lots	556	559	544	-2.16%	547	3.82%
Lease / Rental	1,893	1,901	1,873	-1.06%	1,830	-2.86%
	233	134	163	-30.04%	169	-27.31%
New Listings (Total)						
New Listings (SF&C)	3,057	3,492	3,260	6.64%	30,570	-2.44%
Lender Involved-Listings	2,680	3,044	2,832	5.67%	26,596	-2.67%
	3.99%	3.68%	3.92%	-1.83%	4.06%	-18.50%
Expirations						
Cancelled (SF&C)	432	334	341	-21.06%	334	-4.70%
	456	502	488	7.02%	440	6.34%
New Pending Sales						
New (SF&C)	2,110	2,506	2,341	10.95%	2,536	0.52%
Lender Involved-Listings	4.98%	4.63%	3.37%	-32.19%	4.51%	-26.44%
New (Monthly) Total	2,342	2,781	2,595	10.80%	2,747	-1.08%
Total BOM	570	658	551	-3.33%	608	-3.13%
Total Waiting To Close	3,531	3,673	3,666	3.82%	3,844	-5.10%
	Sept 2018	Aug 2019	Sept 2019	Month Variance 19-18	2018 Total/Avg YTD	YTD Variance 19-18
Closings:						
Total Single Fam & Condo Sales	2,122	2,530	2,121	-0.05%	19,553	-1.79%
Total \$ Volume (000's)	\$441,545	\$571,565	\$479,259	8.54%	\$4,420,195	3.32%
Average Sale Price	\$208,080	\$225,915	\$225,959	8.59%	\$226,062	5.20%
Single Family						
\$ Volume (000's)	1,861	2,230	1,907	2.47%	17,381	-1.01%
\$ Volume (000's)	\$396,746	\$520,061	\$443,110	11.69%	\$4,033,256	3.50%
Avg. DOM	30	27	27	-10.00%	34	-4.38%
Avg. CDOM	38	33	36	-5.26%	45	-0.99%
Avg. Price	\$213,190	\$233,211	\$232,360	8.99%	\$232,050	4.56%
Median Price	\$176,000	\$194,250	\$189,000	7.39%	\$188,200	5.77%
Condominiums						
\$ Volume (000's)	261	300	214	-18.01%	2,172	-7.57%
\$ Volume (000's)	\$44,799	\$51,504	\$36,149	-19.31%	\$386,939	1.31%
Avg. DOM	31	25	29	-6.45%	35	0.00%
Avg. CDOM	41	33	31	-24.39%	43	2.11%
Avg. Price	\$171,644	\$171,680	\$168,921	-1.59%	\$178,149	9.61%
Median Price	\$139,000	\$151,000	\$138,275	-0.52%	\$141,169	6.05%
Lender Involved -Sales	4.38%	4.11%	4.24%	-3.18%	4.93%	-20.63%
Multi-Family (2-4)						
\$ Volume (000's)	84	95	68	-19.05%	607	-9.27%
\$ Volume (000's)	\$11,719	\$12,784	\$10,122	-13.63%	\$86,663	0.69%

