

### MLS Monthly Update Summary - 3/25/2019

2018-2017	Feb 2018	Jan 2019	Feb 2019	Month Variance 19-18	2018 Total/Avg YTD	YTD Variance 19-18
<b>Membership:</b>						
Offices	700	688	691	-1.29%	690	-1.08%
Licensees	5,563	5,896	5,814	4.51%	5,855	4.99%
Appraisers (Included)	252	233	230	-8.73%	232	-7.95%
<b>Active Inventory</b>	6,718	6,613	6,439	-4.15%	6,526	-3.53%
<b>Residential</b>	4,027	4,044	3,828	-4.94%	3,936	-4.14%
Multi-Fam. & Apts.	274	269	257	-6.20%	263	-2.59%
Commercial & Indus.	512	555	558	8.98%	557	8.48%
Land & Lots	1,905	1,745	1,796	-5.72%	1,771	-5.62%
Lease / Rental	205	262	210	2.44%	236	7.03%
<b>New Listings (Total)</b>	2,750	2,588	2,780	1.09%	5,368	1.72%
New Listings (SF&C)	2,340	2,195	2,335	-0.21%	4,530	1.91%
Lender Involved-Listings	6.58%	5.19%	4.20%	-36.23%	4.70%	-31.01%
<b>Expirations</b>	293	399	325	10.92%	362	1.26%
<b>Cancelled (SF&amp;C)</b>	269	429	366	36.06%	398	25.00%
<b>New Pending Sales</b>						
New (SF&C)	2,236	1,869	2,181	-2.46%	2,025	-0.98%
Lender Involved-Listings	8.72%	6.05%	4.77%	-45.32%	5.41%	-37.09%
New (Monthly) Total	2,437	2,067	2,415	-0.90%	2,241	-0.77%
<b>Total BOM</b>	550	433	489	-11.09%	461	-11.35%
<b>Total Waiting To Close</b>	3,756	2,910	3,532	-5.96%	3,221	-6.18%
	<b>Feb 2018</b>	<b>Jan 2019</b>	<b>Feb 2019</b>	<b>Month Variance 19-18</b>	<b>2018 Total/Avg YTD</b>	<b>YTD Variance 19-18</b>
<b>Closings:</b>						
<b>Total Single Fam &amp; Condo Sales</b>	1,501	1,238	1,466	-2.33%	2,704	-5.09%
Total \$ Volume (000's)	\$283,321	\$249,033	\$315,654	11.41%	\$564,687	3.21%
Average Sale Price	\$188,755	\$201,158	\$215,316	14.07%	\$208,834	8.75%
<b>Single Family</b>	1,330	1,095	1,298	-2.41%	2,393	-4.85%
\$ Volume (000's)	\$257,673	\$226,056	\$286,670	11.25%	\$512,726	3.39%
Avg. DOM	51	45	46	-9.80%	46	-6.19%
Avg. CDOM	65	60	60	-7.69%	60	-0.83%
Avg. Price	\$193,739	\$206,444	\$220,855	14.00%	\$214,261	8.66%
Median Price	\$157,788	\$165,000	\$181,950	15.31%	\$173,475	9.21%
<b>Condominiums</b>	171	143	168	-1.75%	311	-6.89%
\$ Volume (000's)	\$25,647	\$22,978	\$28,983	13.01%	\$51,961	1.52%
Avg. DOM	53	40	51	-3.77%	46	-8.08%
Avg. CDOM	60	46	61	1.67%	54	-4.46%
Avg. Price	\$149,982	\$160,685	\$172,518	15.03%	\$167,077	9.02%
Median Price	\$124,000	\$132,500	\$140,500	13.31%	\$136,500	10.08%
<b>Lender Involved -Sales</b>	8.53%	7.84%	6.07%	-28.81%	6.95%	-20.55%
<b>Multi-Family (2-4)</b>	47	47	50	6.38%	97	-10.19%
\$ Volume (000's)	\$4,921	\$5,820	\$6,324	28.51%	\$12,144	3.04%

