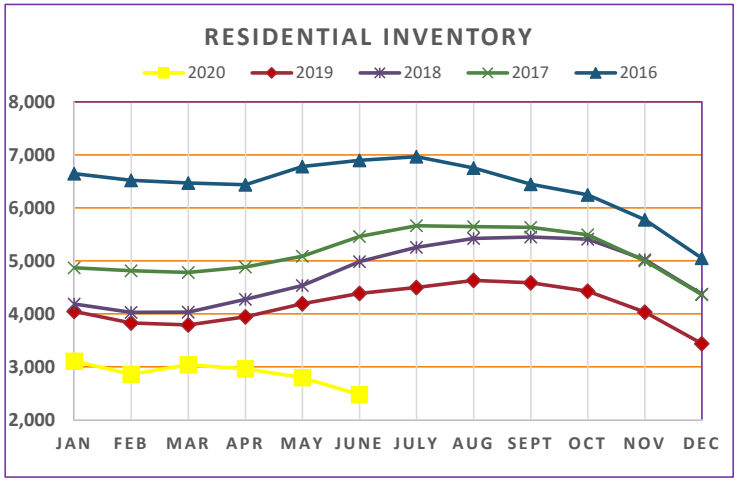
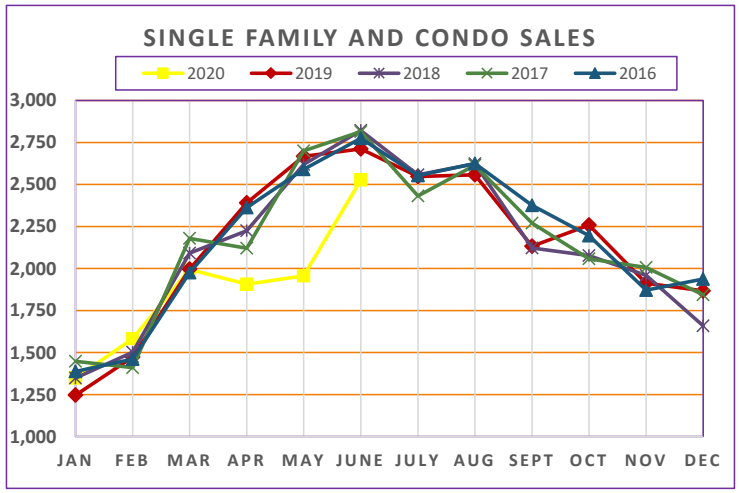
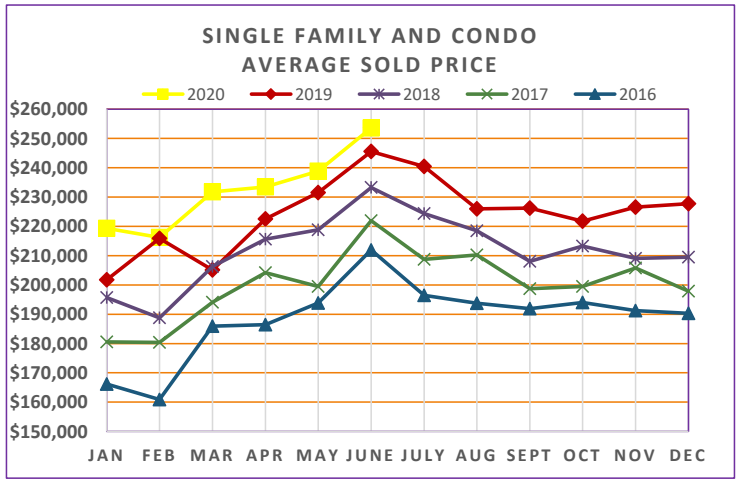
# MLS Monthly Update Summary - 7/29/2020

| | June 2019 | May 2020 | June 2020 | Month Variance 20-19 | 2020 Total/Avg YTD | YTD Variance 20-19 |
|---|---|---|---|---|---|---|
| **Membership:** | | | | | | |
| Offices | 688 | 699 | 698 | 1.45% | 703 | 2.13% |
| Licensees | 5,963 | 5,998 | 5,995 | 0.54% | 6015 | 2.03% |
| Appraisers (Included) | 235 | 233 | 235 | 0.00% | 236 | 1.51% |
| **Active Inventory** | 6,982 | 5,025 | 4,548 | -34.86% | 5,149 | -22.48% |
| **Residential** | 4,386 | 2,796 | 2,474 | -43.59% | 2,872 | -28.71% |
| Multi-Fam. & Apts. | 239 | 151 | 156 | -34.73% | 151 | -41.31% |
| Commercial & Indus. | 544 | 493 | 476 | -12.50% | 504 | -8.03% |
| Land & Lots | 1,813 | 1,585 | 1,442 | -20.46% | 1,622 | -10.28% |
| Lease / Rental | 154 | 108 | 129 | -16.23% | 146 | -20.31% |
| **New Listings (Total)** | 3,605 | 3,200 | 3,440 | -4.58% | 17,564 | -13.02% |
| New Listings (SF&C) | 3,169 | 2,861 | 3,075 | -2.97% | 15,426 | -11.88% |
| Lender Involved-Listings | 4.10% | 2.83% | 2.34% | -42.92% | 4.02% | -6.13% |
| **Expirations** | 385 | 227 | 316 | -17.92% | 287 | -16.81% |
| **Cancelled (SF&C)** | 439 | 304 | 341 | -22.32% | 310 | -24.55% |
| **New Pending Sales** | | | | | | |
| New (SF&C) | 2,711 | 2,850 | 3,067 | 13.13% | 2,447 | -4.05% |
| Lender Involved-Listings | 4.02% | 3.33% | 3.06% | -23.77% | 4.42% | -8.10% |
| New (Monthly) Total | 2,634 | 3,093 | 2,858 | 28.21% | 2,690 | -1.75% |
| **Total BOM** | 661 | 650 | 635 | -3.93% | 567 | 0.00% |
| **Total Waiting To Close** | 4,025 | 4,425 | 4,859 | 20.72% | 3,847 | -3.27% |

| **Closings:** | June 2019 | May 2020 | June 2020 | Month Variance 20-19 | 2020 Total/Avg YTD | YTD Variance 20-19 |
|---|---|---|---|---|---|---|
| **Total Single Fam & Condo Sales** | 2,712 | 1,957 | 2,527 | -6.82% | 11,314 | -9.37% |
| Total $ Volume **(000's)** | $665,907 | $467,480 | $640,789 | -3.77% | $2,653,118 | -5.04% |
| Average Sale Price | $245,541 | $238,876 | $253,577 | 3.27% | $234,499 | 4.78% |
| **Single Family** | 2,417 | 1,755 | 2,276 | -5.83% | 10,082 | -9.01% |
| $ Volume (000's) | $606,526 | $430,287 | $594,812 | -1.93% | $2,425,152 | -4.55% |
| Avg. DOM | 26 | 23 | 24 | -7.69% | 33 | -12.95% |
| Avg. CDOM | 37 | 32 | 30 | -18.92% | 42 | -15.59% |
| Avg. Price | $250,942 | $245,178 | $261,341 | 4.14% | $240,543 | 4.90% |
| Median Price | $206,000 | $211,000 | $220,000 | 6.80% | $198,475 | 7.00% |
| **Condominiums** | 295 | 202 | 251 | -14.92% | 1,232 | -12.25% |
| $ Volume **(000's)** | $59,380 | $37,193 | $45,977 | -22.57% | $228,245 | -9.77% |
| Avg. DOM | 38 | 35 | 27 | -28.95% | 35 | -11.44% |
| Avg. CDOM | 45 | 40 | 31 | -31.11% | 41 | -15.28% |
| Avg. Price | $201,288 | $184,124 | $183,175 | -9.00% | $185,264 | 2.83% |
| Median Price | $153,900 | $153,700 | $154,000 | 0.06% | $153,192 | 9.41% |
| **Lender Involved -Sales** | 4.50% | 4.09% | 3.84% | -14.67% | 4.82% | -8.72% |
| **Multi-Family (2-4)** | 64 | 67 | 57 | -10.94% | 331 | -14.25% |
| $ Volume **(000's)** | $9,233 | $11,892 | $9,241 | 0.09% | $55,365 | -0.31% |