New Construction v Existing SF Condo Sales and Inventory - 4/23/2021

2020	2020 Existing Construction -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	2020 New Construction -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	2020 Existing and New Combined Total -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	Month End SFC Invntry	Months of SFC Invtry	Av Int. 30-Yr. Fixed
Jan	1,302	271,404,469	$208,452	1,302	$271,404,469	$208,452	61	$27,385,388	$448,941	61	$27,385,388	$448,941	1,363	$298,789,857	$219,215	1,363	$298,789,857	$219,215	3,050	2.24	3.72
Feb	1,522	318,837,313	$209,486	2,824	$590,241,782	$209,009	66	$24,521,423	$371,537	127	$51,906,811	$408,715	1,588	$343,358,736	$216,221	2,951	$642,148,593	$217,604	2,804	1.77	3.6
Mar	1,903	425,786,065	$223,745	4,727	$1,016,027,847	$214,941	102	$38,719,786	$379,606	229	$90,626,597	$395,749	2,005	$464,505,851	$231,674	4,956	$1,106,654,444	$223,296	2,989	1.49	3.49
Apr	1,833	414,166,337	$225,950	6,560	$1,430,194,184	$218,017	98	$37,973,187	$387,482	327	$128,599,784	$393,272	1,931	$452,139,524	$234,148	6,887	$1,558,793,968	$226,339	2,917	1.51	3.5
May	1,871	431,247,020	230,490	8,431	$1,861,441,204	$220,785	99	$40,207,331	$406,135	426	$168,807,115	$396,261	1,970	$471,454,351	$239,317	8,857	$2,030,248,319	$229,225	2,758	1.40	3.33
Jun	2,398	587,715,606	$245,086	10,829	$2,449,156,810	$226,166	144	$58,372,234	$405,363	570	$227,179,349	$398,560	2,542	$646,087,840	$254,165	11,399	$2,676,336,159	$234,787	2,440	0.96	3.15
Jul	2,676	682,557,311	255,066	13,505	$3,131,714,121	$231,893	171	$71,250,601	$416,670	741	$298,429,950	$402,739	2,847	$753,807,912	$264,773	14,246	$3,430,144,071	$240,779	2,376	0.83	3.07
Aug	2,645	665,981,900	$251,789	16,150	$3,797,696,021	$235,151	122	$49,220,401	$403,446	863	$347,650,351	$402,839	2,767	$715,202,301	$258,476	17,013	$4,145,346,372	$243,658	2,369	0.86	2.99
Sep	2,477	610,870,630	246,617	18,627	$4,408,566,651	$236,676	124	$53,322,779	$430,022	987	$400,973,130	$406,254	2,601	$664,193,409	$255,361	19,614	$4,809,539,781	$245,210	2,473	0.95	2.99
Oct	2,451	606,562,881	$247,476	21,078	$5,015,129,532	$237,932	123	$55,143,510	$448,321	1,110	$456,116,640	$410,916	2,574	$661,706,391	$257,073	22,188	$5,471,246,172	$246,586	2,490	0.97	2.87
Nov	2,058	500,031,165	242,969	23,136	$5,515,160,697	$238,380	119	$48,124,367	$404,406	1,229	$504,241,007	$410,286	2,177	$548,155,532	$251,794	24,365	$6,019,401,704	$247,051	2,297	1.06	2.8
Dec	2,144	529,768,195	$247,093	25,280	$6,044,928,892	$239,119	137	$53,233,541	$388,566	1,366	$557,474,548	$408,107	2,281	$583,001,736	$255,590	26,646	$6,602,403,440	$247,782	1,978	0.87	2.72

2021	2021 Existing Construction -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	2021 New Construction -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	2021 Existing and New Combined Total -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	Month End SFC Invntry	Months of SFC Invtry	Av Int. 30-Yr. Fixed
Jan	1,458	341,285,786	$234,078	1,458	$341,285,786	$234,078	83	$32,911,035	$396,518	83	$32,911,035	$396,518	1,541	$374,196,821	$242,827	1,541	$374,196,821	$242,827	1,583	1.03	2.65
Feb	1,498	360,569,899	$240,701	2,956	$701,855,685	$237,434	84	$33,615,538	$400,185	167	$66,526,573	$398,363	1,582	$394,185,437	$249,169	3,123	$768,382,258	$246,040	1,454	0.92	2.73
Mar	**1,957**	**501,544,079**	**$256,282**	**4,913**	**$1,203,399,764**	**$244,942**	**144**	**$58,793,977**	**$408,292**	**311**	**$125,320,550**	**$402,960**	**2,101**	**$560,338,056**	**$266,701**	**5,224**	**$1,328,720,314**	**$254,349**	**1,361**	**0.65**	**2.81**

% vs 1 Year Ago (2020)

	2021 v 2020 Existing Construction -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	2021 v 2020 New Construction -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	2021 v 2020 Existing and New Combined Total -- Monthly Closings -- Units	$ Volume	Av Price	-- Yr-to-Date Closings -- Units	$ Volume	Av Price	Month End SFC Invntry	Months of SFC Invtry	Av Int. 30-Yr. Fixed
Jan	11.98%	25.75%	12.29%	11.98%	25.75%	12.29%	36.07%	20.18%	-11.68%	36.07%	20.18%	-11.68%	13.06%	25.24%	10.77%	13.06%	25.24%	10.77%	-48.1%	-54.1%	-28.8%
Feb	-1.58%	13.09%	14.90%	4.67%	18.91%	13.60%	27.27%	37.09%	7.71%	31.50%	28.17%	-2.53%	-0.38%	14.80%	15.24%	5.83%	19.66%	13.07%	-48.1%	-47.9%	-24.2%
Mar	**2.84%**	**17.79%**	**14.54%**	**3.93%**	**18.44%**	**13.96%**	**41.18%**	**51.84%**	**7.56%**	**35.81%**	**38.28%**	**1.82%**	**4.79%**	**20.63%**	**15.12%**	**5.41%**	**20.07%**	**13.91%**	**-54.5%**	**-56.5%**	**-19.5%**