

New Construction v Existing SF Condo Sales and Inventory - 5/24/2024

2023 Existing Construction						2023 New Construction						2023 Existing and New Combined Total						Month	Months	Av Int.	
-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			End SFC	of SFC	30-Yr.	
Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2022	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed
1,011	\$265,660,062	262,770	1,011	\$265,660,062	\$262,770	82	\$39,670,973	483,792	82	\$39,670,973	\$483,792	Jan	1,093	\$305,331,035	\$279,351	1,093	\$305,331,035	\$279,351	1,559	1.43	6.42
1,113	\$308,859,268	277,502	2,124	\$574,519,330	\$270,489	98	\$53,788,644	548,864	180	\$93,459,617	\$519,220	Feb	1,211	\$362,647,912	\$299,462	2,304	\$667,978,947	\$289,921	1,503	1.24	6.09
1,599	\$448,373,424	280,409	3,723	\$1,022,892,754	\$274,750	136	\$65,395,071	480,846	316	\$158,854,688	\$502,705	Mar	1,735	\$513,768,495	\$296,120	4,039	\$1,181,747,442	\$292,584	1,375	0.79	6.65
<b>1,516</b>	<b>\$467,585,505</b>	<b>308,434</b>	<b>5,239</b>	<b>\$1,490,478,259</b>	<b>\$284,497</b>	<b>97</b>	<b>\$45,357,463</b>	<b>467,603</b>	<b>413</b>	<b>\$204,212,151</b>	<b>\$494,460</b>	<b>Apr</b>	<b>1,613</b>	<b>\$512,942,968</b>	<b>\$318,006</b>	<b>5,652</b>	<b>\$1,694,690,410</b>	<b>\$299,839</b>	<b>1,532</b>	<b>0.95</b>	<b>6.32</b>
1,818	\$598,421,040	329,164	7,057	\$2,088,899,299	\$296,004	127	\$60,473,573	476,170	540	\$264,685,724	\$490,159	May	1,945	\$658,894,613	\$338,763	7,597	\$2,353,585,023	\$309,805	1,771	0.91	6.39
2,014	\$689,387,195	342,298	9,071	\$2,778,286,494	\$306,282	89	\$47,373,117	532,282	629	\$312,058,841	\$496,119	Jun	2,103	\$736,760,312	\$350,338	9,700	\$3,090,345,335	\$318,592	1,798	0.85	6.79
1,771	\$587,603,397	331,792	10,842	\$3,365,889,891	\$310,449	104	\$52,945,132	509,088	733	\$365,003,973	\$497,959	Jul	1,875	\$640,548,529	\$341,626	11,575	\$3,730,893,864	\$322,323	1,870	1.00	6.71
1,628	\$536,607,097	329,611	12,470	\$3,902,496,988	\$312,951	96	\$39,925,174	415,887	829	\$404,929,147	\$488,455	Aug	1,724	\$576,532,271	\$334,415	13,299	\$4,307,426,135	\$323,891	2,162	1.25	6.90
1,310	\$407,905,926	311,379	13,780	\$4,310,402,914	\$312,801	102	\$68,589,631	672,447	931	\$473,518,778	\$508,613	Sep	1,412	\$476,495,557	\$337,461	14,711	\$4,783,921,692	\$325,194	2,359	1.67	7.18
1,416	\$447,069,069	315,727	15,196	\$4,757,471,983	\$313,074	75	\$37,332,179	497,762	1,006	\$510,850,957	\$507,804	Oct	1,491	\$484,401,248	\$324,883	16,202	\$5,268,322,940	\$325,165	2,085	1.40	7.31
1,308	\$421,051,294	321,905	16,504	\$5,178,523,277	\$313,774	62	\$26,469,570	426,929	1,068	\$537,320,527	\$503,109	Nov	1,370	\$447,520,864	\$326,658	17,572	\$5,715,843,804	\$325,281	2,411	1.76	7.76
1,142	\$339,827,285	297,572	17,646	\$5,518,350,562	\$312,725	94	\$37,762,078	401,724	1,162	\$575,082,605	\$494,908	Dec	1,236	\$377,589,363	\$305,493	18,808	\$6,093,433,167	\$323,981	2,218	1.79	7.22
Year Ago (2023)						2024 New Construction						2024 Existing and New Combined Total						Month	Months	Av Int.	
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Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2022	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed
943	\$275,863,291	292,538	943	\$275,863,291	\$292,538	58	\$27,701,955	477,620	58	\$27,701,955	\$477,620	Jan	1,001	\$303,565,246	\$303,262	1,001	\$303,565,246	\$303,262	1,983	1.98	6.62
1,109	\$340,155,273	306,723	2,052	\$616,018,564	\$300,204	87	\$44,677,214	513,531	145	\$72,379,169	\$499,167	Feb	1,196	\$384,832,487	\$321,766	2,197	\$688,397,733	\$313,335	1,759	1.47	6.63
1,471	\$472,740,341	321,373	3,523	\$1,088,758,905	\$309,043	108	\$55,251,619	511,589	253	\$127,630,788	\$504,470	Mar	1,579	\$527,991,960	\$334,384	3,776	\$1,216,389,693	\$322,137	1,691	1.07	6.94
<b>1,673</b>	<b>\$539,297,301</b>	<b>322,353</b>	<b>5,196</b>	<b>\$1,628,056,206</b>	<b>\$313,329</b>	<b>93</b>	<b>\$49,733,833</b>	<b>534,772</b>	<b>346</b>	<b>\$177,364,621</b>	<b>\$512,615</b>	<b>Apr</b>	<b>1,766</b>	<b>\$589,031,134</b>	<b>\$333,540</b>	<b>5,542</b>	<b>\$1,805,420,827</b>	<b>\$325,771</b>	<b>1,747</b>	<b>0.99</b>	<b>6.79</b>
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Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Jan	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invtory	Invtory	Fixed
-6.73%	3.84%	11.33%	-6.73%	3.84%	11.33%	-29.27%	-30.17%	-1.28%	-29.27%	-30.17%	-1.28%	Jan	-8.42%	-0.58%	8.56%	-8.42%	-0.58%	8.56%	27.2%	38.9%	3.1%
-0.36%	10.13%	10.53%	-3.39%	7.22%	10.99%	-11.22%	-16.94%	-6.44%	-19.44%	-22.56%	-3.86%	Feb	-1.24%	6.12%	7.45%	-4.64%	3.06%	8.08%	17.0%	18.5%	8.9%
-8.01%	5.43%	14.61%	-5.37%	6.44%	12.48%	-20.59%	-15.51%	6.39%	-19.94%	-19.66%	0.35%	Mar	-8.99%	2.77%	12.92%	-6.51%	2.93%	10.10%	23.0%	35.1%	4.4%
<b>10.36%</b>	<b>15.34%</b>	<b>4.51%</b>	<b>-0.82%</b>	<b>9.23%</b>	<b>10.13%</b>	<b>-4.12%</b>	<b>9.65%</b>	<b>14.36%</b>	<b>-16.22%</b>	<b>-13.15%</b>	<b>3.67%</b>	<b>Apr</b>	<b>9.49%</b>	<b>14.83%</b>	<b>4.88%</b>	<b>-1.95%</b>	<b>6.53%</b>	<b>8.65%</b>	<b>14.0%</b>	<b>4.2%</b>	<b>7.4%</b>