

New Construction v Existing SF Condo Sales and Inventory - 3/12/2026

	2025 Existing Construction						2025 New Construction						2025 Existing and New Combined Total						Month End SFC	Months of SFC	Av Int. 30-Yr.	
	-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --			-- Monthly Closings --			-- Yr-to-Date Closings --						
2025	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2022	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invntry	Invntry	Fixed
Jan	1,112	\$361,311,443	\$324,920	1,112	\$361,311,443	\$324,920	73	\$37,841,809	\$518,381	73	\$37,841,809	\$518,381	Jan	1,185	\$399,153,252	\$336,838	1,185	\$399,153,252	\$336,838	2,479	2.09	6.91
Feb	1,161	\$373,658,733	\$321,842	2,273	\$734,970,176	\$323,348	99	\$50,207,435	\$507,146	172	\$88,049,244	\$511,914	Feb	1,260	\$423,866,168	\$336,402	2,445	\$823,019,420	\$336,613	2,247	1.78	6.95
Mar	1,448	\$485,214,650	\$335,093	3,721	\$1,220,184,826	\$327,919	122	\$67,694,172	\$554,870	294	\$155,743,416	\$529,740	Mar	1,570	\$552,908,822	\$352,171	4,015	\$1,375,928,242	\$342,697	2,216	1.41	6.76
Apr	1,784	\$611,448,735	\$342,740	5,505	\$1,831,633,561	\$332,722	112	\$62,937,953	\$561,946	406	\$218,681,369	\$538,624	Apr	1,896	\$674,386,688	\$355,689	5,911	\$2,050,314,930	\$346,864	2,286	1.21	6.64
May	1,992	\$723,668,299	\$363,287	7,497	\$2,555,301,860	\$340,843	133	\$66,948,577	\$503,373	539	\$285,629,946	\$529,926	May	2,125	\$790,616,876	\$372,055	8,036	\$2,840,931,806	\$353,526	2,411	1.13	6.76
Jun	2,021	\$776,505,156	\$384,218	9,518	\$3,331,807,016	\$350,053	127	\$68,176,616	\$536,824	666	\$353,806,562	\$531,241	Jun	2,148	\$844,681,772	\$393,241	10,184	\$3,685,613,578	\$361,902	2,627	1.22	6.85
Jul	1,952	\$751,705,258	\$385,095	11,470	\$4,083,512,274	\$356,017	110	\$59,754,441	\$543,222	776	\$413,561,003	\$532,939	Jul	2,062	\$811,459,699	\$393,530	12,246	\$4,497,073,277	\$367,228	2,905	1.41	6.77
Aug	1,877	\$674,666,520	\$359,439	13,347	\$4,758,178,794	\$356,498	111	\$59,272,285	\$533,985	887	\$472,833,288	\$533,070	Aug	1,988	\$733,938,805	\$369,185	14,234	\$5,231,012,082	\$367,501	3,174	1.60	6.72
Sep	1,747	\$616,159,641	\$352,696	15,094	\$5,374,338,435	\$356,058	104	\$57,199,210	\$549,992	991	\$530,032,498	\$534,846	Sep	1,851	\$673,358,851	\$363,781	16,085	\$5,904,370,933	\$367,073	3,262	1.76	6.50
Oct	1,779	\$633,076,255	\$355,861	16,873	\$6,007,414,690	\$356,037	110	\$62,325,521	\$566,596	1,101	\$592,358,019	\$538,018	Oct	1,889	\$695,401,776	\$368,132	17,974	\$6,599,772,709	\$367,184	3,497	1.85	6.34
Nov	1,405	\$509,255,860	\$362,460	18,278	\$6,516,670,550	\$356,531	111	\$60,384,710	\$544,006	1,212	\$652,742,729	\$538,567	Nov	1,516	\$569,640,570	\$375,752	19,490	\$7,169,413,279	\$367,851	3,613	2.38	6.17
Dec	1,535	\$523,395,645	\$340,974	19,813	\$7,040,066,195	\$355,326	155	\$82,115,764	\$529,779	1,367	\$734,858,493	\$537,570	Dec	1,690	\$605,511,409	\$358,291	21,180	\$7,774,924,688	\$367,088	3,236	1.91	6.19
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2025	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	2022	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invntry	Invntry	Fixed
Jan	1,015	\$338,140,259	\$333,143	1,015	\$338,140,259	\$333,143	81	\$42,346,432	\$522,795	81	\$42,346,432	\$522,795	Jan	1,096	\$380,486,691	\$347,159	1,096	\$380,486,691	\$347,159	2,895	2.64	6.15
Feb	1,203	\$394,909,368	\$328,270	2,218	\$733,049,627	\$330,500	94	\$46,593,763	\$495,678	175	\$88,940,195	\$508,230	Feb	1,297	\$441,503,131	\$340,403	2,393	\$821,989,822	\$343,498	1,585	1.22	6.10
	% vs 1 Year Ago (2025)						% vs 1 Year Ago (2025)						% vs 1 Year Ago (2025)									
	2026 v 2025 Existing Construction						2026 v 2025 New Construction						2026 v 2025 Existing and New Combined Total						Month End SFC	Months of SFC	Av Int. 30-Yr.	
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Jan	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Jan	Units	\$ Volume	Av Price	Units	\$ Volume	Av Price	Invntry	Invntry	Fixed
Jan	-8.72%	-6.41%	2.53%	-8.72%	-6.41%	2.53%	10.96%	11.90%	0.85%	10.96%	11.90%	0.85%	Jan	-7.51%	-4.68%	3.06%	-7.51%	-4.68%	3.06%	16.8%	26.3%	-11.0%
Feb	3.62%	5.69%	2.00%	-2.42%	-0.26%	2.21%	-5.05%	-7.20%	-2.26%	1.74%	1.01%	-0.72%	Feb	2.94%	4.16%	1.19%	-2.13%	-0.13%	2.05%	-29.5%	-31.5%	-12.2%